



# When Your Database Doesn't Have the Answer - Enhanced Due Diligence: Addresses and Phone Numbers

Program Level	Intermediate	Type	Online Program
Course Date	On Demand	Registration Fee	150
Course Description	<p>This course will discuss how to leverage official/approved data sources as starting points to maximize the power of publicly available data sources. We will also discuss ways to interpret the findings to discern potential legality issues. We specifically focus on how to leverage advanced search and analytic techniques as well as open source information to investigate information related to cases. This module focuses specifically on pivoting on physical addresses and phone numbers. This course will be a combination of lecture and demonstration, and students can follow along building hands-on skills they can apply immediately in their practice, reducing the turn time for attorneys &amp; clients between asking questions and finding answers.</p>		
Course Outline	<p>Key Learning Objectives:</p> <ol style="list-style-type: none"> <li>1. Identify and Understand how to leverage “official” sources for additional data points</li> <li>2. Understand how to leverage search engines with non-standard queries to generate additional leads</li> <li>3. Analyze data to discern potential illegal activities (this KLO will be taught throughout 1 &amp; 2)</li> </ol>		
Credit Hours			
General	2.0	Ethics	0
Professionalism	0	Substance Abuse	0
Mental Health & Wellness	0	Eliminating Bias	0
Technology	2.0		
Detailed Time Agenda			
<p>Intro - slides 1-3, (3 min)            KLO 1 - slides 4-27, (50 min) Leveraging &amp; Pivoting from Official Sources            KLO 2 - slides 28-49 (30 min) Leveraging Unofficial Sources            KLO 2 - slides 50-65 (20 min) Open Source Research of Phone Numbers            Summary slides 66-68 (2min)</p>			



Speaker Bios			
Speaker 1 Bio	<p>The Instructor is a disabled US Army veteran with a Masters in Information Systems, who has served as an adjunct professor at three institutions, and has deployed to Iraq and Afghanistan in specialty roles. She has over 20 years of cybersecurity experience and consults on threat assessments, security matters, and vetting of people, places, organizations, and things. She has been a guest speaker to Special Operations Command (SOCOM) audiences on topics of Open Source Intelligence (OSINT), and has trained 24 Florida law enforcement analysts/managers on OSINT collection techniques. She is an international speaker, and has a very niche skill set for rapid due diligence and deep dive research using open and closed source information. Her versatility and thorough research has enabled Fortune 500 leaders to make well-informed decisions resulting in significant risk reduction, and improved business practices. Her work has saved an M&amp;A client over \$30m, alerted a major US company to a significant counter intelligence concern, enhanced federal investigations, and assisted law enforcement in recovering nine fugitives. She volunteers her skill set to assist law enforcement both in practice and training, and responds to emergencies requiring rapid intelligence and information collection. She also volunteers with anti-human trafficking non-profit organizations to identify alleged victims and traffickers. She is an active leader at her church and co-founder of a 501(c)3.</p>		
Speaker 2 Bio	N/A		
Accreditation Submission Date	1/8/2024	Accreditation Award Date	1/8/2024